

韦立国际集团

Winning International Group

为您提供致胜的物流和资源解决方案

Your Winning Logistics and Resources Solutions





目录 Contents

| | | | |
|----------------------------------|---|----------------------------------|----|
| 总裁致辞 Message From the President | 1 | 件杂货服务 Services for General Cargo | 17 |
| 关于韦立 About Winning International | 3 | 矿业开发 Mining Development | 22 |
| 韦立简史 History of Winning | 5 | 铁路建设 Railway Development | 37 |
| 使命愿景 Mission and Vision | 8 | 企业社会责任 CSR | 43 |
| 海运物流 Shipping and Logistics | 9 | 韦立文化 Winning Culture | 57 |
| | | 联系我们 Contact Us | 61 |



总裁致辞

感谢社会各界对韦立国际集团一路来的大力支持。自2002年创立以来，韦立国际一直致力于打造一家世界一流的航运企业。

很荣幸，我和我的韦立同仁们在今天全球化的伟大时代进入了一个伟大的行业——海运业。现今国际贸易总运量的三分之二以上，亚洲国家绝大部分进出口货物，都是通过海运方式运输的。联合国贸易和发展会议的数据显示，2018年全球海运货物贸易量约110亿吨，其中干散货占44%，石油占27%，集装箱货占16%。

让我们引以为豪的是，韦立国际集团旗下的巨轮船队，在2019年完成了6000多万吨货物的运输，为我们的全球客户，整个海运行业乃至全球贸易和经济民生做出了巨大的贡献。

韦立取得成功背后的逻辑其实很简单：从创立的那一天起，我们就将为客户创造价值作为我们事业的根本信条——在诚信经营，服务至上的经营方针的指引下，秉持开拓创新，合作共赢的经营理念，通过遍布全球的分支机构为世界各地的客户提供安全、有竞争力、可靠稳定的物流服务与资源保障。

经过近20年的发展，韦立现在已经成长为一集船东业务、航运经营、海上物流、船舶管理、矿业开发和铁路建设于一体的综合性跨国集团公司，主业从事铝土矿、氧化铝、镍矿石、铁矿石的陆上物流、海上物流和远洋运输。

现今国际经贸环境日趋复杂，世界海运业面临诸多挑战和逆境，所以我们在做好海运主业的同时，也在探索新的疆



孙修顺

韦立国际集团总裁

赢联盟总指挥

几内亚驻新加坡荣誉领事

Sun Xiushun

President of Winning Internatioanl Group
Chief Commander of SMB-Winning Consortium
Honorary Consul of Guinea in Singapore

界，将目光投向了资源保障和供应链的上游。

2014年，韦立在埃博拉病毒肆虐的时候逆势跨界进入西非几内亚，引领几内亚赢联盟从零开始开启铝土矿项目，建设港口，搭建海运物流通道，创新性地使用海上转运平台和好望角型远洋船舶转运铝土矿，创立了一种成功的矿业开发模式——赢联盟模式。

我们成功开辟了几内亚到中国11400海里的铝土矿和件杂货双向运输大通道。时至今日，通过这条物流通道，我们从几内亚已经累计运输了1亿多吨铝土矿到中国，使得几内亚成为世界最大的铝土矿出口国和中国最大的铝土矿供应国，同时将中国的先进装备和建设物资沿着“一带一路”输送到非洲。

为了让我们的物流链更加先进高效和绿色环保，赢联盟目前正在修建几内亚近半个世纪以来的第一条现代化铁路——达圣铁路。这条125公里长的运矿铁路将巩固几内亚作为铝土矿资源出口大国的地位，并为该国的经济发展和社会民生做出巨大贡献。

同时，我们也在积极探索解锁几内亚铁矿等其他矿藏的矿业开发模式。韦立集团主导的赢联盟旗下的矿业公司成功中标西芒社铁矿1、2号矿块矿权，是我们攀登矿业高峰的重大历史机遇。我们也将一如既往地履行好企业社会责任，最大程度回馈当地社会和人民。

我们坚信，我们也许无法改变整个世界，但是至少可以为一个国家带来一些改变。欢迎更多的朋友加入我们的物流航运、矿业开发和铁路建设的大联盟，实现共赢！

Message From the President

First, I would like to express my gratitude to everyone who has been supporting Winning International Group's journey. Since her founding in 2002, Winning has been committed to establishing a world-class shipping company.

It is an honor for my colleagues and I to have entered a great industry of the times – the shipping industry. Currently, more than two-thirds of the total international trade volume and a vast majority of the goods imported and exported in Asia are transported by sea. Data from the United Nations Conference on Trade and Development show that in 2018, the global maritime cargo traded was approximately 11 billion tons, of which dry bulk cargo accounted for 44%, petroleum fuel accounted for 27% and container cargo accounted for 16%.

We are proud of the fact that our large fleet has transported over 60 million tons of cargo in 2019, contributing greatly to our global clientele, the entire shipping industry and even to the global trade and economic livelihood!

The logic behind Winning's success is simple – from the day of establishment, the basis of our business has been to create value-added services for our clientele. Guided by our operating principles of management with integrity and being service-oriented, we uphold

our operating philosophy of pioneering, innovating, and realizing win-win cooperation. Through our subsidiaries around the globe, we provide customers around the world with secure, competitive, reliable and stable logistics services and resource guarantee.

After nearly 20 years of development, Winning has grown to become an integrated multi-national conglomerate with businesses in areas such as ship-owning, shipping operation, marine transshipment, ship management, mining development, and railway construction. Our main business includes land logistics, maritime logistics and ocean transportation of bauxite, alumina, nickel ore and iron ore.

The present international economic and trade environment is becoming more complicated by the day and the global shipping industry is facing many challenges and complications. Hence, while we maintain our status in the shipping industry, we are expanding our horizons and setting our sights on resource guarantee and the upstream supply chain.

During the Ebola epidemic of 2014, Winning sailed against the currents and ventured into Guinea in West Africa. SMB-Winning Consortium, led by Winning, initiated bauxite projects, constructed ports, set up maritime logistics channels and innovatively used maritime transshipment platforms and Capesize ocean-going vessels to tranship bauxite, which greatly reduced logistics and shipping costs, i.e. a model of SMB-Winning Consortium, a successful mining development one per se.

We have successfully established a grand two-way

transportation channel for bauxite and bulk cargo. Today, through this logistics channel, we have shipped over 100 million tons of bauxite from Guinea to China. This propelled Guinea to the status of the world's largest bauxite exporter and China's largest bauxite supplier. At the same time, we have transported China's advanced equipment and construction materials to Africa along the "Belt and Road".

To ensure that our logistics chain is even more advanced, efficient and environmentally friendly, SMB-Winning Consortium is currently constructing the first modern railway Guinea has seen in nearly half a century. Our 125km-long Dapilon-Santou Railway will enhance Guinea's status as a major exporter of bauxite resources while contributing greatly to her economic development and social livelihood.

We are concurrently exploring the best mining and logistics solutions to unlocking other mineral resources such as iron ore in Guinea. Société Minière de Boké, the mining company of SMB-Winning Consortium led by Singapore's Winning International Group, has exclusively won the tender for the blocks 1 and 2 of Simandou Iron ore, which is a great milestone in our venture to mining sector. At the same time we will continue to fulfill our Corporate Social Responsibility to benefit local communities and people as much as possible.

We firmly believe that, even if we are unable to change the entire world, we can at least engender changes to a country. We welcome more friends to join our grand consortium of logistics and shipping, mining development and railway construction to realize a win-win situation!

关于韦立国际

韦立国际集团是一家集船东业务、航运运营、海上转运、船舶管理、矿业开发和铁路建设于一体的综合性集团公司。集团总部设在新加坡，并通过中国北京、中国青岛、几内亚和印度尼西亚等地的分支机构为世界各地的客户提供铝土矿、氧化铝、镍矿石、铁矿石以及件杂货的陆上物流、海上物流和远洋运输服务，目前韦立也是世界最大的铝土矿海运商。

今天韦立国际集团控制和运营船只超过100艘，并拥有一支由37艘散货轮组成的自有船队，其中包括两艘大灵便型散货轮，1艘巴拿马极限型散货轮，34艘好望角型散货

轮，总载重吨位达到648.2万吨，韦立船队总运力目前位居全球第17名。韦立的物流过驳船队拥有8座大型海上浮吊平台，两座海上过驳平台，以及近百艘驳船、海上拖轮、港口辅助拖轮、加油船和浮船坞组成的海上转运过驳系统。

2014年，韦立国际集团联合中国魏桥集团、中国烟台港集团和法国UMS组成三国四方“赢联盟”，进入几内亚从事铝土矿开发。短短5年时间，韦立国际集团引领的赢联盟已经成为几内亚最大的铝土矿生产者，累计生产、出口铝土矿超过1.3亿吨，供应了中国铝土矿进口量的一半以上。今天，在韦立引领的赢联盟的努力下，几内亚已经成为世界最大的铝土矿出口国和中国最大的铝土矿供应国。

为了实现铝土矿项目的经济、环保和可持续发展，2019年3月，韦立主导的赢联盟斥资7亿美元，自主管理

和修建长约125公里的达圣铁路，服务赢联盟圣图矿区铝土矿开采运输，和沿途各大铝土矿企业。

赢联盟在几内亚的基础设施方面已经累计投资了近30亿美元，创造直接就业岗位1万多个，间接就业岗位超过2万个，惠及10多万家庭。据世界银行估算，赢联盟项目对几内亚GDP贡献超过10%。与此同时，赢联盟在几内亚以“尊重、包容、协作、发展”的文化理念为指导，最大程度回馈当地社会和人民，累计投入超过3000万美元用于社会公益事业，包括修建蔬菜种植示范基地、公路、桥梁和水井，捐建医院学校和清真寺、改善社区居民生活条件、免费技能培训 and 增加当地就业机会等等。

目前，韦立国际集团正式提出建设一流的航运企业、一流的矿业企业和一流的铁路企业三大战略目标。



About Winning International

Winning International Group is a diversified conglomerate with businesses in areas including Ship Owning, Shipping Operation, Maritime Transshipment, Ship Management, Mining Development, and Railway Construction. The Group is headquartered in Singapore. Through its branch offices and subsidiaries in places such as Beijing and Qingdao, China, Guinea, and Indonesia, Winning provides safe, reliable, cost-efficient land logistics, maritime logistics, and ocean transportation services of bauxite, alumina, nickel, iron ore and general cargo for clientele around the globe. Currently, Winning is the world's largest bauxite shipping company.

Winning controls and operates over 100 vessels, with our self-owned fleet consisting of 37 bulk carriers, including two handy-size bulk carriers, one Panamax bulk carrier and 34 Capesize bulk carriers with a total capacity of 6.482 million DWT. Our fleet's total capacity is currently ranked 17th in the world. Winning's logistics barge fleet controls eight large-scale floating cranes, a pair of floating commodity terminals, nearly

a hundred barges, ocean tug boats, harbor assistant tug boats, bunker tankers, and floating docks to form our maritime transshipment barge system.

In 2014, Winning International Group joined hands with China's Weiqiao Group, China's Yantai Port Group, and France's UMS to form "SMB-Winning Consortium" and began bauxite development in Guinea. In just five short years, the Consortium became the largest bauxite producer in Guinea with an accumulated production and export of over 130 million tons, supplying over 50% of China's bauxite imports. With our efforts, Guinea is now the largest exporter of bauxite in the world and is also China's largest supplier of bauxite.

To realize the economic, environmental protection and sustainability of the bauxite project, SMB-Winning Consortium invested USD 700 million to independently manage the construction of the 125km-long Dapilon-Santou Railway, which will act as a support for Santou mining zone's transportation system and also

serve other large bauxite enterprises along its route. SMB-Winning Consortium has invested nearly USD 3 billion in infrastructure in Guinea, creating over 10,000 direct jobs, more than 20,000 indirect jobs and benefited more than 100,000 families. According to estimates from the World Bank, our project contributes to more than 10% of Guinea's GDP. At the same time, we are guided by the cultural concept of "Respect, Tolerance, Cooperation, Development" in Guinea, and to do our utmost to give back to the local society and people. Through the construction of our vegetable planting demonstration base, highways, bridges, wells and our donation of hospitals, schools, and mosques, we have improved the living conditions of the residents, provided free skills training and increased local employment opportunities.

Currently, Winning International Group has set three strategic goals, i.e. to forge a first-class shipping company, a top-notch mining consortium, and a leading railway enterprise.

韦立简史

2002年, 韦立航运在中国香港由孙修顺先生创立。
2003年, 在国际航运市场用 Winning Shipping 的品牌做租船业务, 转型为租船经营公司。
2004年, 韦立承运铝土矿突破300万吨。
2005年, 资深航运精英和新生力量加入, 形成韦立航运团队。
2006年, 韦立航运新加坡私人有限公司在新加坡成立。
2007年, 公司向船东领域进军, 买进第一艘好望角型船舶, 成为了拥有自有船的船东。
2008年, 通过整合铝土矿供应商和自有运力资源, 韦立航运克服了航运业危机, 稳步前行。
2009年, 青岛韦立国际船舶管理有限公司成立。
2010年, 韦立国际集团在新加坡正式成立, 整合核心业务。
2011年, 利用创新型浮吊装置, 年货运总量达3700万吨。
2012年, 韦立国际集团拓宽业务范围, 开始迈向了煤炭领域; 建造了两座大型煤炭浮动平台, 进行操作和管理。
2013年, 韦立国际集团向非洲迈进, 拓展运输航线, 更好地为客户提供优质、可靠、低成本的服务。
2014年, 韦立团队赴非洲拜会几内亚总统阿尔法-孔戴阁下, 商谈几内亚铝土矿项目开发。
2015年, 建立了从几内亚到中国的铝土矿运输海上物流大通道, 第一船18万吨铝土矿11月运抵中国烟台港。
2016年, 几内亚矿业项目出货1100万吨, 船队不断扩张。
2017年, 几内亚船舶管理公司成立; 韦立非洲船厂也开始投入运营。
2018年, 赢联盟与几内亚共和国政府签署了开矿、铁路和氧化铝厂三大公约。
2019年, 赢联盟达圣铁路开工建设; 中标西芒杜铁矿1号和2号矿块矿权。

History of Winning

In 2002, Winning Shipping Co., Ltd was founded in Hong Kong, China.

In 2003, Winning Shipping ventured into in the international shipping market and transformed to become a major chartering company.

In 2004, Winning shipped over 3 million tons of bauxite.

In 2005, experienced elites from the shipping industry and new forces joined Winning to form the Winning Shipping team.

In 2006, WINNING ALLIANCE (S) PTE LTD arrived at the shores of Singapore.

In 2007, Winning expanded to ship-owning and acquired our first Capesize vessel to become a ship-owner with self-owned vessels.

In 2008, Winning Shipping overcame the shipping industry crisis of that year and continued to sail steadily by bauxite trading, port stock and efficient utilisation of our shipping capacity.

In 2009, Qingdao Winning International Ship Management Co. Ltd was founded.

In 2010, Winning International Group was officially established in Singapore and integrated our core businesses.

In 2011, Winning attained an annual shipping volume of 37 million tons by using our innovative special floating cranes for loading.

In 2012, Winning International Group expanded its businesses into the coal industry. Two large-scale Floating Coal Terminals were built for operation and management.

In 2013, Winning International Group ventured into Africa, expanding our shipping routes to provide optimal, reliable and cost-efficient services for our clientele.

In 2014, the Winning Team met the Guinean President and held commercial discussions regarding our Guinea project and its development.

In 2015, Winning established a grand channel for bauxite transportation and maritime logistics from Guinea to China. In November, the first shipment of 180,000 tons of bauxite arrived at Yantai Port in China.

In 2016, our Guinea Mining Project's exports increased to 11 million tons. Our fleet was constantly expanding.

In 2017, our Guinean Ship Management Company was founded and our shipyard, Winning Africa Shipyard and Engineering (WASE), began operation.

In 2018, SMB-Winning Consortium and the Republic of Guinea signed three major conventions for mining, railway, and alumina refinery.

In 2019, the construction of SMB-Winning Consortium's Dapilon-Santou Railway began. We also won the tender for Blocks 1 and 2 of Simandou Iron Ore.



使命 愿景

使命：我们致力于为客户提供安全、有价值、可靠稳定的运输服务与资源保障！
愿景：打造世界一流航运企业、世界一流的矿业企业和世界一流的铁路企业！

Mission and Vision

MISSION: We are dedicated to providing our clients with safe, valuable, reliable and dependable transport services and resource security.

VISION: We are committed to forging a first-class shipping company, a top-notch mining consortium, and a leading railway enterprise.



海运物流

Shipping and Logistics

船东业务

韦立国际集团审时度势, 利用市场有利时机发展自有船舶运力, 目前拥有37条散货轮, 其中34条好望角型, 一条超巴拿马型, 两条超灵便型散货轮, 总载重吨位650万吨, 好望角型散货轮运力在新加坡排名第一, 居全球前列; 长期控制和保持100条船舶运营, 同时在不断扩展和更新运力, 旨在打造一支绿色环保、安全高效、有竞争力、有责任感的船队。



Ship Owning

Understanding the trends and opportunities of the industry, Winning International Group developed its own fleet of vessels by purchasing both new and second-hand vessels. Currently, our fleet of 37 vessels comprises 34 Capesize bulk carriers, 1 Post-Panamax and 2 Supramax, which are able to carry a total DWT of over 6.5 million, the No.1 in Singapore and the leading one in the sector around the world. We are also continually expanding and upgrading our fleets. We aspire to become an environmentally friendly, safe, socially-responsible, efficient and competitive fleet.



WINNING WINNING INTERNATIONAL

韦立国际

航运经营

航运经营是韦立集团的主营业务和核心板块，下设租船部、业务部和法务部。租船部主要负责公司船队经营方针和规划、市场业务开发，海运业务承揽、租约洽谈、航次安排和经营预算等；业务部负责船队安全、高效和经济运营，为船舶制定最佳航次计划，执行合同，为客户提供优质运输服务；法务部负责航运法律事务、合规管理、风险控制、案件处理等。

Shipping Operation

As the core business and sector of Winning International Group, the Department of Shipping Operation has three sub-departments: the Chartering department, the Operations department and the Legal department. The chartering department is responsible for: managing the group's fleet of vessels, developing and implementing operation strategies, developing new markets, tendering for contracts, negotiating charter leases, arranging voyage schedules, planning the operating budget of each voyage. The Operations department is committed to providing quality service to its customers. It is responsible for the safe, efficient and cost-competitive operation of the fleet, through optimized sailing schedules for its vessels with strict adherence to the contract terms. The legal department is responsible for matters relating to maritime and shipping law, compliance management, risk control and case handling. It reviews contracts, agreements and legal documents to minimize legal risks during the performance of contracts.



船舶管理

韦立国际集团拥有自己独立的船舶管理公司——青岛韦立国际船舶管理有限公司。

公司拥有一支高效率、可信赖、有责任、重实干的专业船舶管理队伍，优秀的企业经营管理专家和船舶安全技术管理人才。其中，有多名资深船长和机务管理人员，均毕业于知名航海院校且在远洋船舶上从业多年，具备丰富的船舶知识及船舶管理经验。公司船管部，由20多位资深轮机长担任机务总管，肩负着公司船队和物流船队两大板块的机务管理工作。我们的日常船舶管理采用船舶管理信息系统(SMIS)进行，实现了船舶管理的信息化和系统化。公司致力发展自有船员队伍，顺利获得国家海事局颁发的海员外派机构资质证书，着力打造一支能吃苦、敢负责、勇担当、高效率的铁军式韦立船员队伍。

公司秉承在保证海上安全的前提下，避免对环境，特别是对海洋环境造成损害以及对财产造成损失，积极推进保护海洋环境的环保方针，公司的安全和环境保护方针是：“保证安全，保护环境，保障健康，优质服务”。公司确保向船舶提供足够的资源和岸基支持，通过严格管理，不断提高全体员工的安全、环境保护意识，增强应变能力和安全管理技能，使我们的船队更安全的航行，共同保护一个更清洁的海洋。



Ship Management

Winning International Group has its own fleet management arm- Qingdao Winning International Ship Management Co. Ltd.

The company is staffed with an efficient, reliable, responsible, experienced and professional fleet team. They are led by an excellent management unit and supported by a committed crew of marine safety officers. Among the team are veteran ship captains and highly experienced engineers and maintenance crew who graduated from top nautical colleges. They bring with them many years of seafaring experience.

The company's vessel management department is manned by more than 20 senior professional engineers. They oversee the two technical aspects of the fleet, operational readiness and logistics operations. The company uses Ship Inventory Management System (SIMS) for the day to day management of the fleet. This is an integrated management system using data analytics.

The company supports its crew to achieve certification of seaworthiness from China MSA (China Maritime Safety Administration). To this end, it works towards building a Winning Naval Crew that is hardworking, responsible, highly efficient, veritable iron warriors of the sea.

While always valuing the safety of our crew, the company also pro-actively seeks to minimize damage to the environment, especially to the marine environment. Its operation motto is: Stay safe, Health conscious, Protect the environment & Provide excellent service.

To achieve this, it commits to providing adequate resources and shore support, all of which are delivered under strict supervision. The crew is regularly updated in developments in safety and environment protection. Their training, together with the fleet's increased capabilities, ensure they can journey more safely and on a cleaner ocean.

海上转运

韦立国际集团海上物流团队拥有一批具备数十年转运经验的专家,以及来自印度尼西亚和其他国家的训练有素的船员队伍;目前管理和经营现代化大型浮吊8座、海上过驳平台2座,以及近百艘驳船、海上拖轮、港口辅助拖轮、加油船和浮船坞组成的海上转运过驳系统,拥有国际一流的海上物流能力。已投入运营的最新的海上过驳平台,能够以每小时4000吨的效率作业,并且能够在恶劣的海面环境下运行。物流团队具备每年超过5000万吨的干散货过驳能力,致力于为全球客户提供具有竞争力的、安全可靠的海上物流解决方案。



Transshipment

The team of Winning Logistics is staffed with experts with decades of transshipment experience, supported by a pool of well-trained crew from Indonesia and other nations. Currently it manages and operates a maritime transshipment system comprising of eight modern large-scale floating cranes, a pair of Floating Commodity Terminals, nearly a hundred barges, ocean tug boats, harbour assistant tug boats, a bunker tanker and a floating dock, possessing world-class maritime logistics capabilities. Our offshore transshipment platforms, the Floating Commodity Terminals (FCTs) in operation have an effective loading rate of 4,000 tons per hour and can operate under adverse sea conditions. With the capacity to deliver more than 50 million DWT of dry bulk cargo per year, Winning Logistics has established itself as a leader in marine dry bulk cargo handling. It has also consolidated its reputation as a cost-competitive and reliable marine logistic solutions provider to customers worldwide.

中国 - 西非件杂货海运服务



主要装货港：烟台港

- 专用深水装船泊位
- 专用集装箱场站、桥吊
- 远望物流专用集装箱场站
- 30 万平方米露天堆场
- 10 万平方米仓库

货代和船代：
烟台港全资子公司烟台海港国际船舶代理有限公司

船舶及转运设施

- 34 艘 18-21 万吨级大型散货船
- 直航，航行时间大约 38 天
- 每个月 3-4 班，也可以单独安排航次
- 8 台浮吊，近百艘驳船，海上拖轮

专业化解决方案

- 代理商远望物流
- 物流服务专业化：韦立集团整合远望物流、烟台港、博凯港及西非各港口等港航企业，分工合作，在港口、海运、报关、清关等方面提供专业化解决方案。
- 件杂货运输班轮化：集零为整，大批量、多班次运输，降低跨洋运输成本。
- 西非沿海运输船舶小型化：化整为零，通过小型化船舶降低对深水港口的依赖，提高船舶运输频率；且显著降低港口费用和单吨运输成本。
- 客户发运周期协同化：同各驻西非中资工程承包单位建立了良好的联系，依托稳定的船期，协调各单位发运周期，共同降低物流成本。

主要装卸港口

Main Ports for Loading and Discharging

| 装港 Loading Ports | |
|---|---------------------|
| 烟台、龙口 Yantai & Longkou | 中国 China |
| 中转港 Transshipment Port | |
| 博凯 Port De Boke | 几内亚 Guinea |
| 卸港 Discharging Ports | |
| 奥文多 Owendo | 加蓬 Gabon |
| 罗安达 Luanda | 安哥拉 Angola |
| 特马 Tema | 加纳 Ghana |
| 塔科拉迪 Takoradi | 加纳 Ghana |
| 阿比让 Abidjan | 科特迪瓦 Cote d'Ivoire |
| 蒙罗维亚 Monrovia | 利比里亚 Liberia |
| 布坎南 Buchanan | 利比里亚 Liberia |
| 弗里敦 Freetown | 塞拉利昂 Sierra Leone |
| 比绍 Bissau | 几内亚比绍 Guinea-Bissau |
| 达喀尔 Dakar | 塞内加尔 Senegal |
| 努瓦克肖特 Nouakchott | 毛里塔尼亚 Mauritania |
| 阿尔及尔 Algiers | 阿尔及利亚 Algeria |
| 阿加迪尔 Agadir | 摩洛哥 Morocco |
| 卡萨布兰卡 Casablanca | 摩洛哥 Morocco |
| 的黎波里 Tripoli | 利比亚 Libya |
| 班珠尔 Banjul | 冈比亚 Gambia |
| 科托努 Cotonou | 贝宁 Benin |
| 洛美 Lome | 多哥 Togo |
| 客户要求的其他西非港口 Other instructed ports in West Africa By Clients | |





Shipping Services for General Cargo between China and West Africa

Main Port of Loading: Yantai Port

- Two deep water berths: No. 53 and No. 54 as the main loading berth;
- Shore cranes with SWL up to 65t;
- Far Sight Logistics dedicated container station;
- Open stockyard area: 300,000 sqm;
- Warehouse area: 100,000 sqm;

AGENT: Yantai Port Ocean's Shipping Agency Company Limited, Yantai Port Group wholly-owned subsidiary

Vessels and Transshipment Facilities

- 34 capesize bulk carriers
- Holds capacity: over 200 K cbm
- Flat tanktop: over 6000 sqm
- Direct routing: abt 38 days sailing
- 8 floating cranes with SWL upto 63t

Professional Solutions

- Customized services provided by Far Sight Logistic
- Professional services provided by professionals: Together with Far Sight Logistic, Yantai Port & Port de Boke, we provide the most professional logistics service. Meanwhile, we are building more connections and cooperations with ports in W. Africa to satisfy requirements of our clients.
- Semi-liner service for project cargoes and bulk cargoes: With the main lines, we collect the small parcel cargoes to big and minimise shipping costs by shipping in bulk with multiple vessels.
- Smaller size vessels for West Africa coastal trading: Once the cargoes are in Boké, they will be transferred to small size vessels which is more flexible for port restrictions and cost efficient (port charge).
- Coordinated shipping schedule: As a logistics service provider especially for the routing from China to W. Africa, we are coordinating our clients to optimize the shipping schedule to control the cost.



矿业开发 Mining Development

赢联盟

“几内亚赢联盟”是由新加坡韦立国际集团、中国山东魏桥创业集团旗下的中国宏桥集团、中国烟台港集团和几内亚UMS四家企业组成的联合体。赢联盟于2014年进入几内亚从事铝土矿开发，在几内亚注册成立了赢联盟博凯矿业公司、赢联盟非洲港口公司以及赢联盟几内亚铁路公司等公司，分别承担矿山开采、港口建设运营和铁路建设等工作。

SMB-Winning Consortium

SMB Winning Consortium is an alliance of four global partners led by Singapore's Winning International Group, comprising of Hongqiao Group under China's Shandong Weiqiao Pioneering Group, Guinea's UMS and China's Yantai Port Group. SMB-Winning Consortium registered and established Société Minières de Boké, SMB, Winning Africa Port, Winning Consortium Railway Guinea-Sau, and other companies in accordance with the Guinean law.



博凯矿业公司 Société Minières de Boké

截止目前,几内亚赢联盟已经完成数个矿区、高等级运矿道路、博凯港卡杜古玛港区和达必隆港区等基础设施项目建设,并建造了整个西非技术和设备最先进的船厂,正在修建125公里长的达圣铁路,累计投资超过30亿美元,已经形成年出口5000万吨以上铝土矿的能力。



As of today, the Consortium's Guinean project's several mining zones, mining roads, Boké Port's Katouguma port and the infrastructure of the second phase of the Dapilon port have wrapped up successfully. The Consortium also built a shipyard with the most advanced technology and equipment in West Africa. With a cumulative investment of over \$3 billion US Dollars, building the 125km-long Dapilon-Santou Railway, the Consortium has equipped herself with the capacity of exporting more than 50 million tons of bauxite per annum.

铝土矿项目

韦立国际集团主导的赢联盟从取得矿业公约到实现第一船铝土矿装运只用了半年不到的时间。短短5年时间,赢联盟已经成为几内亚最大的铝土矿生产商,累计生产、出口铝土矿超过1.3亿吨,供应了中国铝土矿进口的一半以上。在赢联盟的努力下,几内亚已经成为世界上最大的铝土矿出口国和中国最大的铝土矿供应国。

Bauxite Ore Mining Project

SMB-Winning Consortium led by Winning International Group took less than half a year from the acquisition of the mining convention to the realisation of the first batch of bauxite shipment. In just five short years, we became Guinea's largest bauxite producer with an accumulated production and export of over 130 million tons of bauxite and supplied over 50% of China's bauxite imports. With the efforts of SMB-Winning Consortium, Guinea has become the largest exporter of bauxite in the world and is the largest supplier of bauxite to China.

2015年 生产并出口几内亚铝土矿100万吨;
 2016年 生产并出口几内亚铝土矿1150万吨;
 2017年 生产并出口几内亚铝土矿3150万吨;
 2018年 生产并出口几内亚铝土矿4300万吨;
 2019年 生产并出口几内亚铝土矿4430万吨;
 截至2019年,赢联盟已经从几内亚向中国运输了1.3亿多吨铝土矿。

In 2015, 1 million tons of Guinean bauxite were produced and exported;
 in 2016, the number rose to 11.5 million;
 in 2017, 31.5 million tons of Guinean bauxite were produced and exported;
 in 2018, 43 million were produced and exported;
 in 2019, 44.3 million were produced and exported;
 As of 2019, SMB-Winning Consortium has transported 130 million tons of bauxite from Guinea to China.



赢联盟股东代表: UMS 总经理法蒂·瓦兹尼先生, 中国魏桥集团董事长张波先生, 新加坡韦立国际集团总裁孙修顺先生和中国烟台港集团时任总裁纪少波先生。
 The representatives of shareholders of SMB-Winning Consortium: Mr. Fadi Wazni, General Manager of UMS Guinea, Mr. Zhang Bo, the Chairman of Weiqiao Pioneering Group, China, Mr. Sun Xiushun, President of Winning International Group, Singapore, Mr. Ji Shaobo, then President of Yantai Port Group, China.



2015年7月20日, 几内亚总统阿尔法-孔戴阁下(右三)出席赢联盟首船铝矾土顺利装船庆典。
On July 20, 2015, His Excellency Guinean President Alpha Condé (Third from right) attended the first bauxite shipping ceremony.

赢联盟助力几内亚引领非洲矿业

几内亚政府与人民一直期待通过矿业开发推动国家的经济繁荣和可持续发展, 实现经济多元化与人才培养。赢联盟以改变和发展几内亚为愿景和使命, 以高度的责任心和快速的行动力, 解锁几内亚铝土矿宝藏, 为几内亚人民带来财富和发展! 2019年赢联盟荣获了“最佳矿业项目”奖。

Guinea, Leading the African mining sector with the Contribution of SMB-Winning Consortium

The Guinean Government and her people anticipate economic success and sustainable development, economic diversification and human capital development by developing mining sector. This is our commitment: to unlock the underground resources of Guinea the wealth of all Guineans. In 2019, SMB-Winning Consortium won the prize of “the Best Mining Project” .



签署博法博凯项目协议

赢联盟于2018年11月26日与几内亚共和国政府签署三项公约,以落实博凯地区集矿业、基础设施和农业为一体的项目。公约涉及三方面:一、兴建连接博凯与博法两个地区的一条长125公里的铁路;二、圣图与宏达两个新矿区的铝土矿开采;三、氧化铝厂建设。三项公约获得政府的一致通过,并于2018年12月24日获得几内亚国民议会批准。

Signature of Conventions for the Boffa-Boké Project

On November 26, 2018, the SMB-Winning Consortium signed with the Government of the Republic of Guinea three conventions for the realization of an integrated project - mines, infrastructure and agriculture - for the region of Boké, which include (i) the construction of a 125-kilometer railway line in a corridor from the Boffa area to the Boké area, (ii) production and industrial exploitation of bauxite resources in the new mining areas of Santou II and Houda, and (iii) the construction and operation of an alumina refinery. These three conventions were approved unanimously and ratified by the National Assembly of Guinea on December 24, 2018.



Port of Boké

Developed by SMB-Winning Consortium, Port of Boké comprises of Katouguma and Dapilon port zones, channel of Rio Nuñez and anchorage at sea. With the efforts of Winning Alliance(Africa) Port Limited, the Boké River Port was successfully registered into the Global Integrated Shipping Information System (GISIS) of International Maritime Organization and became an important international hub in West Africa to promote economic and trade exchanges between Guinea, West Africa and the rest of the world.

博凯港

博凯港是赢联盟主导打造的综合性港区,由赢联盟旗下的卡杜古玛港、达必隆港,以及努涅兹河上的驳运航道和外海锚地组成。在韦立联盟港口有限公司(WAP)的努力下,博凯港已在国际海事组织(IMO)的全球综合船舶信息系统(GISIS)内注册,成为西非重要的国际化港口,在几内亚乃至西非对外经贸交往中发挥重要作用。

海上物流专家:韦立几内亚船舶管理公司

韦立几内亚船舶管理公司拥有一支高效率、可信赖、有责任心的专业船舶管理队伍。公司的管理层大都在远洋船舶上担任过多年船长或轮机长,具有丰富的海上工作和管理经验。公司主要从事水上物流管理,管理40多艘驳船、50多艘拖轮,配备8座浮吊、两座海上浮动过驳平台、一座浮船坞以及其他浮动设备,主要管理内容涉及健康、安全、安保、环保、技术监督、设备维修和船员聘用等方面。

Winning Guinea Ship Management SARL, Professional Transshipment Services Provider

Winning (Guinea) Ship Management Company SARL is made up of a professional ship management team that is highly efficient, reliable, responsible and steadfast. The management of the company consists of professionals with many years of experience working as ocean-going vessels' masters and chief engineers who are knowledgeable in maritime works and management. The company is mainly involved in professional maritime logistics management, which involves health, safety, security, environmental protection, technical supervision, equipment maintenance, and seafarer employment. Currently, there are more than 40 bargess, more than 50 tugs, 8 floating cranes, 2 FCTs, one dock and other floating equipment under its management.





韦立康姆萨调度中心

韦立国际集团建造的康姆萨调度中心，坐落于几内亚博凯省康姆萨市，美丽的努涅兹河入海口。调度中心大楼落成时，几内亚总统阿尔法-孔戴先生亲自出席剪彩仪式。调度中心团队由来自于中国、印尼、新加坡的十多名具备海上资历的专业调度人员组成，并常驻港口现场22名装船主管。在这座7层高的现代化钢结构大楼内，赢联盟海上驳运的中枢大脑——调度中心采用数字化办公，配备有雷达，电子海图，无线电等专业的航海助航和通导设备，以及现代化的调度专用实时监控、投影设备，夜以继日地高效精密运作。

Winning's Kamsar Dispatching Center

The Kamsar Operation Centre built by Winning International Group is situated in Kamsar of Boke, Guinea, located at the mouth of the magnificent Rio Nuñez. Professor Alpha Conde, President of the Republic of Guinea, personally attended the inauguration ceremony of the building and visited the duty office of the Operation Centre. Our team at the Kamsar Operation Centre consists of 13 professionals with maritime qualifications from China, Indonesia, and Singapore, as well as 3 from Yantai Port to realize the implementation of a joint office. In addition, 22 shipping supervisors are stationed at the port site. This modern 7-story steel structure houses the central operation office of SMB-Winning Consortium's maritime transshipment. The office operates day and night with high efficiency and precision and is a digital office that is equipped with professional navigational aids and equipment such as radars, electronic maritime charts, radio VHF and modern operational equipment for real-time monitoring and projection.



韦立非洲船厂

韦立非洲船厂简称“WASE”，隶属新加坡韦立国际集团，是在几内亚当地注册的企业。厂区位于几内亚博凯港区达必隆港内。该船厂不仅可以承接各类116米以下船舶的船体、轮机、喷砂涂装等厂修、坞修工程，还规划有涂装车间、龙门吊和机修中心，可以承担万吨以下的船舶建造功能。

西非区域第一条现代化浮动船坞——韦立梦船坞，是长116米，宽43米，5000吨举力的功能完善的浮船坞，也是韦立国际集团为非洲项目量身打造的第一条现代浮船坞，在船厂承担修造浮吊、拖轮、驳船、渔船、海轮等重任。

WASE SHIPYARD

Winnings shipyard in Africa, or WASE, is a part of the Singapore's Winning International Group. Registered in Guinea, the shipyard is located in the Port of Dapilon, Port of Boké. It can accommodate vessels of up to 116m in length and up to 10,000 DWT. Services it can provide include general ship repairs, repairs to propeller shaft system, ship surface sandblasting, painting, gantry crane and machine repair.

WINNING DREAMDOCK is a newly constructed floating dock with full capabilities which include building and repair of floating cranes, tugboats, barges, fishing boats, and other seagoing vessels. It measures 116x43m and has a lifting capacity 5,000 tonnes. It is the first modern floating dock custom-made by Winning International Group for its projects in Africa. As the first modern floating dock in the West African region, WINNING DREAMDOCK signals the regions capabilities in shipbuilding and ship repair.

铁路建设

Railway Development



韦立国际集团
Winning International Group





达圣铁路

2019年3月, 韦立集团主导的赢联盟斥资7亿美元, 动工修建达圣铁路。这条铁路是几内亚半个世纪以来, 兴建的第一条现代化铁路。铁路起点位于博凯地区达比隆港, 途经赢联盟122矿区、河南国际矿区、中国铝业矿区等, 终至金迪亚大区的赢联盟圣图矿区。正线长度125公里, 包含桥梁23座, 隧道2座, 涵洞128座, 设车站6座, 计划于2021年6月通车运营。达圣铁路是赢联盟圣图矿区开采运输的配套工程, 也是服务于沿途铝土矿企业的重要基础设施。

负责达圣铁路建设和管理的是赢联盟几内亚铁路公司, 该公司成立于2018年7月, 组织架构完整, 配备有总经理、副总经理、总工程师, 以及线路、站场、路基、桥隧、勘测、实验、物资采购管理、计划与工程经济、四电、工程施工等部门和技术管理人员。

Dapilon-Santou Railway

In March 2019, SMB-Winning Consortium led by Winning International Group, commenced the construction of Dapilon-Santou Railway by investing 700 millions USD, which is the first modern railway to be built in nearly half a century in Guinea. The dedicated railroad for exclusive use between the Port of Dapilon and the Santou mining zone is located in the Bok and Kindia regions in northwestern Guinea. Totaling 125 km, Being planned to be finished in June 2021, the railroad project will comprise of 22 bridges, two tunnels and six stations.

The Dapilon-Santou Railway is a support project developed by the SMB Winning Consortium for the extraction and transportation at the Santou mining zone, as well as a cornerstone infrastructure facility to serve the bauxite enterprises along the route such as CHINCO and CHALCO.

Winning consortium Railway Guinea SAU (WCRG) is fully in charge of building and managing this railway. Since inception in October 2018, its organizational structure has been finished, and at present the company is equipped with general manger, vice general manager and chief engineer, in addition to about a dozen professional and technical management personnel in charge of areas such as track, terminal, subgrade, bridge and tunnel, survey, experiment, material procurement management, planning and engineering economics, communication, signal, power and electrification, and engineering and construction.



赢联盟中标西芒杜铁矿1号和2号矿块矿权

2019年11月12日,根据几内亚矿业和地质部正式通知,西芒杜1号和2号矿块国际招标委员会经过评估,最终由新加坡韦立国际集团引领的赢联盟旗下的博凯矿业公司独家取得西芒杜铁矿1号和2号矿块项目标的。

西芒杜铁矿位于几内亚境内东南部、距离首都科纳克里约650公里远的西芒杜山脉,是世界上尚未开发的蕴藏最丰富、品位最高的大型优质露天赤铁矿,估计储量高达数十亿吨。

赢联盟将致力于集各方之力,以更加创新、环保和高效的方式把西芒杜项目做成一个成功的商业项目,把西芒杜铁矿这一宝藏盘活,造福几内亚人民,实现多方共赢的局面。

SMB-Winning Consortium Won the Tender for Blocks 1 and 2 of Simandou Iron Ore

According to the official notice from Guinea's Ministry of Mines and Geology, the government commission in charge of the international tender for blocks 1 and 2 of Simandou has come to a decision after evaluation that Société Minière de Boké, the mining company of SMB-Winning Consortium led by Singapore's Winning International Group, has exclusively won the tender for the mining blocks. Société Minière de Boké is now officially the "Temporary Selected Eligible Bidder".

Simandou is located approximately 650 kilometres southeast of Guinea's capital city Conakry. The Simandou mine is one of the world's largest untapped and richest high-grade iron ore deposits. It is an open-pit mine with estimated reserves of billions of tons.

SMB-Winning Consortium hopes to be even more innovative, more environmentally friendly and efficient in developing blocks 1 and 2 of Simandou. This will greatly benefit Guinea and her people to realize a Win-Win situation.

赢联盟积极践行企业社会责任

在矿业项目取得成功的同时，赢联盟在几内亚以“尊重、包容、协作、发展”的文化为指导，最大程度回馈当地社区和人民，投入巨大资金和资源深入、细致地做好社区关系、环境保护和社会公益，得到当地政府、国际组织和公众的高度认可和好评，为赢联盟在几内亚的矿业项目可持续发展打下了牢固的基础。

SMB-Winning Consortium Fulfilling Its CSR

While achieving success in mining, under the philosophy of company culture, i.e. "Respect, Tolerance, Cooperation and Development", the Consortium is dedicated to benefiting local communities and people by investing huge funds and resources into communities relations building, environment protection and social welfare. The Consortium's contribution is highly praised and recognized by local governments, international organization and the public, which will further strengthen the base of sustainable development of the mining project of the Consortium in Guinea.



员工队伍本地化

截止2019年底，赢联盟在几内亚本地直接雇员人数超过10000人；专门服务于赢联盟的分包商、服务商人员也超过20000人，加上间接就业机会，赢联盟至少为几内亚创造了30000个的就业机会。

Localization of Employee Team

As of the end of 2019, SMB-Winning Consortium has directly employed over 10,000 staff locally; more than 20,000 sub-contractors and service providers specializes in service for the Consortium. Combining with indirect employment opportunities, the Consortium has provided over 30,000 employment opportunities for the country.





赢联盟化验室：人才孵化器

赢联盟实验室负责对联盟各矿区的矿石样品进行检测，为矿石开采与生产提供重要数据。各项化验依据国际标准进行，由SGS控制与监督。毕业于博凯地矿学院的16名化验员在化验室接受相关培训，目前已经成为高级技术人员。未来，联盟实验室将为几内亚人才培养做出更多贡献。

The SMB Laboratory: Talent Incubator

The SMB laboratory is responsible for the examination of mineral samples from geological exploration and production of each SMB mining area. It provides important data for exploration and mining. The tests are carried out according to international standards, controlled and supervised by the SGS. In this laboratory, 16 laboratory technicians graduated from the Higher Institute of Mines and Geology of Boké benefit from a high-level training provided by executives of the company. They now have professional skills that allow Guinea to enrich its human capital.

赢联盟致力于改善当地交通状况，先后修整养护了超过40公里的社区、村庄道路，以便于民众通行及货物运输。特别是，赢联盟一次性出资约700万美元，对矿区周边村庄通往博凯城区的16.5公里社会道路采用连锁块进行路面硬化，彻底解决村民雨季出行的困难，该道路命名为“和谐大道”。

SMB-Winning Consortium is committed to improving local traffic conditions, and has repaired and maintained more than 40 km of community and village roads to facilitate the movement of people and transportation of goods. In particular, the Consortium made a donation of approximately \$7 million US dollars at one go to harden the pavements of the public road “la route d’entente” leading from the villages to Boke city with interlocking blocks, which completely eradicates the difficulties the villagers face during the monsoon season.



南塔姆普桥长150米，由赢联盟全新建造，是矿区道路项目的组成部分。该桥将南塔姆普东岸与其他地区连为一体，大大方便了当地交通和经济往来。

The 150 meter long Natampou Bridge is a structure built by the Consortium as part of the development of its mining road. It allows the connection of the entire area east of the Natampou River and other area, improving the conditions of traffic and trade.



赢联盟投资1000万美元，翻新了数条社区道路。The SMB-Winning Consortium has also developed several community roads by investing US \$ 10 million.



发展农业

赢联盟投入大量资金支持多个位于矿区周边地区和未来铁路沿线地区的可持续农业发展项目,比如赢联盟蔬菜种植培训示范基地,吸纳当地妇女就业;为帮助社区实现粮食自给自足,赢联盟在卡杜古玛开垦了37公顷农田,用于各类农作物种植。

Development of Agriculture

At the same time, SMB-Winning Consortium also strongly supports multiple sustainable agricultural development projects located around the mining zones and along the future railway route. An example is the SMB-Winning Consortium Vegetable Planting Training and Demonstration Base which supports the employment of local women. To help the community achieve self-sufficiency in food security, the Consortium reclaimed 37 hectares of farmland in Katougouma for the cultivation of various crops.

提供医疗服务

2015年,在埃博拉疫情猖獗期间,赢联盟捐赠50万美元,为几内亚援建了一座医疗站;并在后续运行期间向其捐赠了价值十余万美元的药品和医疗器械。赢联盟为所有几内亚当地雇员提供免费医疗服务,并为员工直系家属提供力所能及的医疗服务,积极开展诸如爱滋病、性病防治等宣传培训。

Providing Medical Services

During the outbreak of the Ebola epidemic in 2015, SMB-Winning Consortium donated \$500,000 US dollars to build a medical station for Guinea. During subsequent operation periods, the Consortium donated medicine and medical equipment to the medical station amounting to over \$10 million US dollars. The Consortium also provides free medical services for all her local employees in Guinea, including medical services for the local employees' immediate family members. Furthermore, the Consortium arranges annual medical examinations for the employees which are free of charge, and also actively conducts training regarding AIDS, STD prevention and other related topics.





改善民生

赢联盟出资帮助周边村民的饮水难问题,先后为周边社区打水井60多口,并对原有的30多口故障水井进行了维修。赢联盟向周边村庄捐赠了约40座太阳能路灯,同时还向矿区附近村民发放5000多套独立的太阳能发电机,改善了许多村庄的夜间照明。

Improvement of People's Livelihood



SMB-Winning Consortium is concerned about the difficulties the surrounding villages have in their access to drinkable water. The Consortium has drilled over 60 wells for the communities, and repaired over 30 malfunctioning wells. To increase the usage of electricity for the Boke region, approximately 40 solar street lights were donated to the surrounding villages, improving lighting at night for many. Over 5,000 sets of independent solar-powered generators were also distributed to villagers near the mining zone.



矿路绿化和复垦

赢联盟通过大力推进矿路绿化和矿区复垦积极践行矿业开发的社会责任,在矿路两旁种植马占相思树以减少矿路噪音和扬尘,在开采后的矿区种植腰果树以增加村民收入。

Forestation Alongside the Haulage Routes and Land Reclamation of Post-mining Area

SMB-Winning Consortium zealously fulfils its Corporate Social Responsibilities by proactively implementing plans of forestation alongside the haulage routes and land reclamation of post-mining area: to reduce noise and dust on the haulage routes by planting *Acacia mangium* and to increase the income of the local villagers by planting cashew tree in the post-mining area.



关心年青一代成长

赢联盟基金会自2016年成立以来,一直以促进与支持几内亚文化项目为宗旨,倡议互助与团结,积极推动社区文化的发展;同时也参与到教育与健康领域的活动。作为博凯Wakriya田径俱乐部(WAC)的合作伙伴,基金会发起了“Foot for Change”项目,鼓励女学生教育体育双优。

Promoting Youth's Growth

Since its creation in 2016, the SMB-Winning Foundation's mission has been to promote and support Guinean cultural projects. Giving a major role to culture in Guinea means participating actively in local and community development by initiating and promoting mutual aid and solidarity actions. As a partner of the Boké Wakriya Athletic Club (WAC), the Foundation is also the initiator of the "Foot for Change" project, which enables young girls to combine academic and sports excellence.





孙修顺奖学金

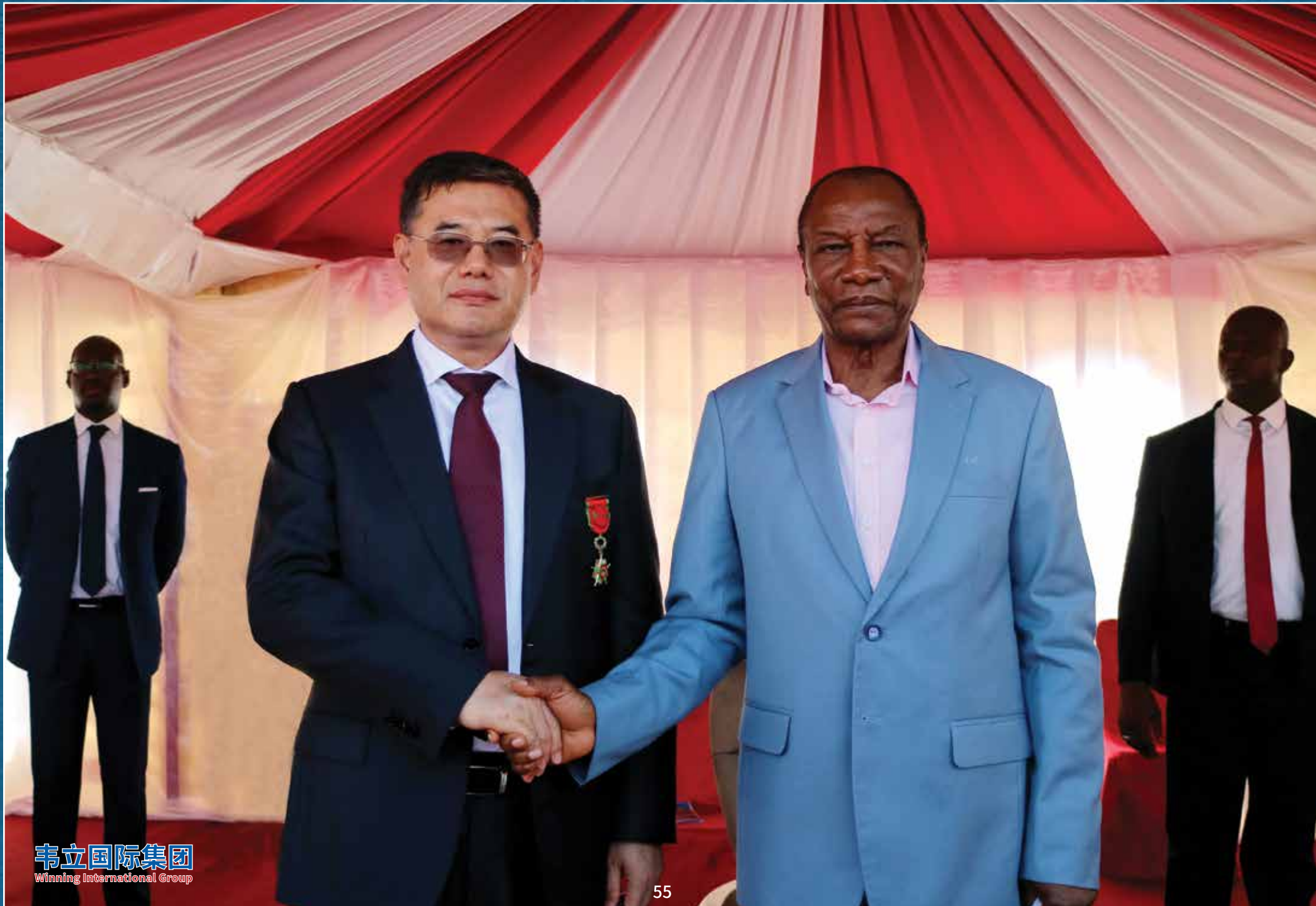
韦立国际集团总裁、赢联盟总指挥孙修顺先生以个人名义设立了“孙修顺奖学金-几内亚官员培训计划”，该奖学金与新加坡公共事务对外合作局 (SCE) 合作，旨在选拔优秀的几内亚政府官员，赴新加坡国立大学、新加坡南洋理工大学和新加坡教育学院等高等名校接受相关技术知识、项目开发和管理技能方面的培训。从2018年6月28日，第一批几内亚官员圆满毕业起，截至目前，“孙修顺奖学金-几内亚官员培训计划”已经在新加坡为几内亚培训了4批官员，共计44人，第五批官员培训也已经开班。

Sun Xiushun Scholarship

Mr. Sun Xiushun, President of Winning International Group, Chief Commander of SMB-Winning Consortium, sets up the “Sun Xiushun Scholarship – Guinea Civil Service Officers Training Programme” in his own name. This scholarship is in collaboration with Singapore Corporation Enterprise (SCE) as a Corporate Social Responsibility (CSR) pilot program to contribute to the development of Guinea. This plan selects outstanding Guinean civil officers and sponsors them in attending training at prestigious universities such as the National University of Singapore, the Nanyang Technological University of Singapore and the Singapore Institute of Education. This training provides relevant technical knowledge to these Guinean talents and strengthens their project development and management skills. Since 28th June 2018 when the first batch of Guinean civil officers graduated from this program, the “Sun Xiushun Scholarship” has trained four batches of Guinean civil officers in Singapore, a total of 44 civil officers. The fifth batch of civil officer training has begun.



53  Sun Xiushun Scholarship Programme for Public Officers of the Republic of Guinea (Class of SSP19-3) 16th to 22nd January 2019



赢联盟获得几内亚最高认可

赢联盟对几内亚经济和社会发展所作出的巨大贡献,得到几内亚政府和人民的高度认可。韦立国际集团总裁、赢联盟总指挥孙修顺先生被几内亚政府和新加坡政府共同委任为几内亚驻新加坡荣誉领事;同时获颁几内亚总统授予的最高荣誉——“总统骑士勋章”。

Consortium Recognized by Guinea's Highest Authorities

As the Consortium has made tremendous contributions to Guinea's socio-economic development, Mr. Sun Xiushun, President of Winning International Group and Chief Commander of SMB-Winning Consortium, was jointly appointed by the Government of Guinea and Singapore as the Honorary Consul of Guinea in Singapore. Concurrently, Mr. Sun was also awarded the highest title of honor in Guinea - the "l' Ordre national du Mérite".



**我们都是
韦立人！
WE ALL ARE
WINNERS!**

韦立文化

关爱 担当 共享 发展

韦立国际集团的文化理念致力于关爱每一位员工，采取人性化管理，发扬诚实做人、认真做事、敢于担当的工作作风，与每一位员工荣辱与共，共同发展，创造美好的未来！

Winning Culture

Diligence, Responsibility
Integrity and Caring

Winning International Group is founded on a culture of diligence, responsibility, integrity and caring for every employee. We are committed to developing our staff and supporting them in realizing their utmost potential.

韦立国际集团
Winning International Group





员工发展

韦立国际集团从创立那一天起,就坚持“员工发展和公司发展同样重要!”,一直不断优化人力资源战略和员工政策,始终致力于与员工一起构建“事业共同体”、“精神共同体”,乃至“命运共同体”。作为一家跨国企业,韦立集团的员工来自不同的国家,拥有多元的文化背景,但是他们都有一个共同的身份——“韦立人”。

我们的精英团队包括船舶管理者、驾驶员、海运物流专家、矿业和铁路工程师,法务、财务和人力资源专家以及后勤支援团队等,大家精诚协作,在全球各地全天候地为客户创造价值!

Development of Employees

From the day of inception of Winning International Group, we believe that the development of our staff is equally as important as the development of our business. We are committed to building a community of “business”, “spirit”, and “destiny”. As a multinational conglomerate, Winning’s staff originates from different countries with different cultural backgrounds, but share one similar identity – “the Winning figure/identity”.

Our elite team includes ship managers, marine navigators, marine logistics experts, mining and railway engineers, legal, financial and human resources professionals along with our logistics support teams, etc. Together, we work around the clock to create value-added services for our clientele around the world.



联系我们
Contact Us



新加坡 Singapore

地址 (Address) : 5 Shenton Way, UIC Building, #19-06, Singapore 068808
电话 (Telephone) : + 65 62260169
传真 (Facsimile) : + 65 63230027
电邮 (E-mail) : info@winninggroup.com.sg



几内亚 Guinea

地址 (Address) : Immeuble Siguiri Cit du Chemin de Fer
(UMS Office) BP 2162 Conakry
电话 (Telephone) : +224 627403937
电邮 (E-mail) : info@winningafrica.com



印度尼西亚 Indonesia

地址 (Address) : Rukan Artha Gading Niaga blok F-1, Jl.
Boulevard Artha Gading, Kelapa Gading,
Jakarta Utara 14240, Indonesia
电话 (Telephone) : +62 21 4585 0768/69/70
电邮 (E-mail) : indonesia@winninglogistic.com



中国青岛 Qingdao, China

地址 (Address) : 中国山东青岛崂山区苗岭路28号金岭广场1
号楼16-21层, 邮编266061
16-21F, Tower 1, Jinling Square, No.28 Miaoling Road,
Qingdao, China 266061
电话 (Telephone) : + 86 532 80992666
传真 (Facsimile) : + 86 532 80995706
电邮 (E-mail) : ship@winningshipping.com.cn



中国北京 Beijing, China

地址 (Address) : 中国北京市东城区安定门外大街138号皇城
国际A座502室, 邮编100011
Anding Men Wai Avenue, Dongcheng District Beijing,
NO.136 Imperial International Centre, A502 100011
电话 (Telephone) : + 86 10 64260766
电邮 (E-mail) : marketing@winningresources.sg



韦立国际集团

Winning International Group

改变和发展几内亚

**Changer et développer la Guinée
Change and Develop Guinea**



韦立国际版权所有, 保留一切权利。
Copyright © 2020 Winning International. All rights reserved.